

REALTORS & MORTGAGE PROFESSIONALS

SOLAR FINANCING RED FLAGS

WARNING SIGNS THAT CAN JEOPARDIZE YOUR CLOSING

Spot these issues early and protect your client and your deal.

When in doubt, escalate to the legal team.



1. UNDISCLOSED LIENS

Solar UCC-1 filings or other liens may not be disclosed on the title commitment.



6. THIRD-PARTY OWNERSHIP

Leases, PPAs or "ownership" structures can create future transfer and payoff issues.



2. MISSING OR INCOMPLETE DOCUMENTS

Incomplete agreements, missing addendums or unsigned docs create risk.



7. PAYOFF UNCERTAINTY

Unclear payoff amounts, payment processing delays or prepayment penalties can delay closing.



3. UNKNOWN OR UNCOOPERATIVE LENDER / SERVICER

If the lender or servicer won't respond, you may not get a release at closing.



8. HOMEOWNER DISPUTES

Complaints about system performance, sales practices or billing can lead to claims.



4. EXCESSIVE PAYOFF DEMANDS

Unexpected fees, inflated demands or improper charges can create last-minute problems.



9. NO TERMINATION / RELEASE PROCEDURE

No clear process for UCC termination or lien release is a major red flag.



5. SYSTEM NOT FULLY PAID

If the system isn't paid in full or payoff terms are uncertain, closing is at risk.



10. RUSHED TO CLOSE

Pressure to close without resolving solar financing issues can create major legal and financial exposure.



CONSUMER DEFENSE LAW

SPECIALIZING IN:

SOLAR CONTRACT FRAUD
SOLAR FINANCING FRAUD

Protect your transactions.

Protect your clients.

Refer solar finance problems
to the legal team that
gets results.

**DON'T WAIT
UNTIL CLOSING WEEK.
REFER EARLY.
PROTECT THE DEAL.**



SCAN FOR THE FREE
**SOLAR CLOSING
RESOURCE CENTER**

- ✓ Guides for Realtors & Loan Officers
- ✓ Checklists & Red Flag Cards
- ✓ Title Company Resources
- ✓ Referral Forms & Helpful Resources

HOW COVAR LAW CAN HELP



INVESTIGATE

We investigate solar loan and solar company practices.



RESOLVE

We negotiate payoffs, releases, subordinations and transfers.



LITIGATE

We litigate and pursue claims in federal court when needed.



PROTECT

We protect your clients and keep your transaction on track.



FOCUSED

We focus on solar finance fraud and UCC lien problems.



RESULTS

We deliver real solutions and real results.



SOLAR FINANCE PROBLEMS. LEGAL SOLUTIONS. RESULTS THAT MATTER.

SOLAR CONTRACT FRAUD | SOLAR FINANCING FRAUD | UCC LIENS | PAYOFF DISPUTES | TRANSFER ISSUES



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